



SUCCESS STORY



CERTIFIED NGV
MAINTENANCE
PROVIDERS



EXPANDING
BUSINESS W/
A COMPETITIVE
EDGE



GAINING
CUSTOMER
PRAISE



FUELING
DOMESTIC
ECONOMIC
GROWTH

Ahead of the Curve: Lesher Mack Raises the Bar for NGV Service Providers

Positioned at vital interstate crossings, Lesher Mack Sales & Service has its finger on the pulse of the transportation industry. For over 60 years the company has expanded and adapted their truck sales, leasing and service offerings to meet the needs of southeastern Pennsylvania businesses as well as fleets passing through.

So when buzz started two years ago about natural gas fuel conversion, Lesher Mack listened closely.

It was their client UPS that spurred Lesher Mack's entry into NGV service. After purchasing Mack trucks, UPS needed assurance that Lesher Mack could continue their longtime commitment to servicing UPS' trucks as they expanded their natural gas fleet.

Lesher Mack called **Clean Energy** and got to work.



<https://youtu.be/vbyIGOkhDuA>

Watch the story of how Lesher Mack customized a facility with a certified NGV Easy Bay system.

Creating the NGV Service Destination

Safety First

Safety is a top priority for NGV service. Not only do the technicians require specialized and ongoing training, but the facility must adhere to specific safety regulations. With manufacturer demands and legal requirements, gearing up to maintain natural gas vehicles can seem daunting.

Expert Partnership

The expertise and years of experience that Clean Energy brings to the partnership eased the stress significantly.

The NGV Easy Bay

Tod Dissinger, General Manager of Lesher Mack and his crew worked closely with Clean Energy's Facilities Modification Services team. Together they customized a facility with a certified NGV Easy Bay system, complete with natural gas containment solutions to ensure code compliance, and the safety of the service technicians.

The beauty of the NGV Easy Bay system is that it's scalable, retractable and easy to update as the needs of Lesher Mack and the industry change.

And installation spanned a mere 72 hours.

With their proactive approach and Clean Energy partnership, Lesher Mack has become one of the first natural gas vehicle maintenance providers in Pennsylvania. Today the company services some of the largest fleets in the United States.

Service for the Growing Demand

The demand for natural gas fueling is growing quickly. This growing demand translates into opportunity for certified NGV service, repair and maintenance providers like Lesher Mack.

But it's bigger than opportunity.

NGV truck manufacturers and leasing franchises now require dealers to staff skilled NGV technicians. As more fleets convert to natural gas, the need for highly trained service technicians increases.

"While some of our competitors sit back, waiting to see what happens next with natural gas," says Dissinger, "we're taking the lead."

"Companies that switch to natural gas want to know where to fuel up and how they are going to get service, we wanted to be ahead of the curve and have a competitive edge."

- Tod Dissinger,
General Manager



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